Non-Acute Specialty Hospitals

2015 Hospital Profile

AdCare Hospital of Worcester is a for-profit specialty hospital located in Worcester. It is the only private non-acute care hospital that concentrates on substance abuse, which it focuses on exclusively. It provides detox and inpatient services, as well as outpatient services. From FY11 to FY15, inpatient days at AdCare increased 3.1%. Outpatient visits increased by 24.3%, while net outpatient revenue increased by 54.8% during that period. From FY11 to FY15, AdCare had positive operating and total margins, earning a 15.5% total margin in FY15.

Franciscan Hospital for Children is a non-profit specialty hospital located in Brighton. It focuses on providing chronic care and rehabilitation services to a pediatric population. It offers inpatient, residential, educational, surgical, outpatient, and home care programs for children with special health care needs. Between FY11 and FY15, inpatient days increased 5.0% at the hospital, and outpatient visits decreased 2.5%. In the five year period from FY11 to FY15, Franciscan Hospital for Children reported a profit each year except for FY12 and FY15.

Hebrew Rehabilitation Hospital is a non-profit specialty hospital located in Boston. Hebrew Rehabilitation specializes in providing hospital and community health care services to geriatric patients. It provides long-term acute, rehabilitative, outpatient, adult day health, and home health care services. It is also the healthcare facility for Hebrew SeniorLife provider organization, a provider of elder care. Outpatient visits increased 90.9% at the hospital from FY11 to FY15. Hebrew Rehabilitation reported a loss from FY11 through FY15, with a total margin of -7.1% and an operating margin of -7.4% in

AdCare Hospital of Worcester

Worcester, MA

At a Glance

TOTAL STAFFED BEDS: 114

% OCCUPANCY: 91.3%

INPATIENT DISCHARGES in FY15: 6,090

PUBLIC PAYER MIX: 79%

TOTAL REVENUE in FY15: \$41,195,442

TAX STATUS: For profit

INPATIENT: OUTPATIENT REVENUE in FY15: 68%:32%

CHANGE in OWNERSHIP (FY11-FY15): N/A

Payer Mix

What was the hospital's overall payer mix (gross charges) and how does this hospital compare to the average non-acute hospital's payer mix?

Average Non-**AdCare Hospital** Acute Hospital Commercial 21% & Other 32% 33% State Programs 25% Medicare and 46% Other Federal

Programs

42%

Percentage calculations may not sum to 100% due to rounding

	FY11	FY12	FY13	FY14	FY15
Average Length of Stay	6.0	6.1	5.9	6.0	6.2
Inpatient Days	36,874	37,588	36,992	37,474	37,999
Outpatient Visits	93,369	103,879	108,451	116,378	116,054
Net Inpatient Revenue Per Day	\$671	\$708	\$705	\$741	\$755
Net Outpatient Revenue (millions)	\$7.1	\$9.0	\$10.2	\$10.9	\$11.1
Operating Margin	6.9%	6.5%	12.6%	12.8%	15.4%
Total Margin	6.9%	6.6%	12.6%	12.8%	15.5%

Revenue, Cost, & Profit/Loss (in millions)								
FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss			
2011	\$32	\$32	\$0	\$30	\$2.2			
2012	\$36	\$36	\$0	\$34	\$2.4			
2013	\$38	\$38	\$0	\$33	\$4.8			
2014	\$40	\$40	\$0	\$35	\$5.1			
2015	\$41	\$41	\$0	\$35	\$6.4			

Franciscan Hospital for Children

Brighton, MA

At a Glance

TOTAL STAFFED BEDS: 112

% OCCUPANCY: 52.4%

INPATIENT DISCHARGES in FY15: 819

PUBLIC PAYER MIX: 56%

TOTAL REVENUE in FY15: \$58,656,162

TAX STATUS: Non-profit

INPATIENT:OUTPATIENT REVENUE in FY15:58%:42%

CHANGE in OWNERSHIP (FY11-FY15): N/A

Payer Mix

What was the hospital's overall payer mix (gross charges) and how does this hospital compare to the average non-acute hospital's payer mix?

Francisc Hospita	ı A	Average Non- Acute Hospital		
44%	Commercial & Other	32%		
	State Programs	25%		
55% 1%	Medicare and Other Federal Programs	42%		

Percentage calculations may not sum to 100% due to rounding.

	FY11	FY12	FY13	FY14	FY15
Average Length of Stay	27.6	27.3	26.4	28.0	26.2
Inpatient Days	20,389	20,802	21,235	21,604	21,418
Outpatient Visits	57,323	52,668	54,920	56,018	55,897
Net Inpatient Revenue Per Day	\$1,157	\$1,237	\$1,480	\$1,591	\$1,400
Net Outpatient Revenue (millions)	\$14.6	\$15.6	\$13.0	\$13.2	\$20.0
Operating Margin	0.9%	-0.8%	1.3%	4.6%	-0.3%
Total Margin	0.9%	-0.8%	1.3%	4.6%	-0.3%

Revenue	Cost	& Profit/Loss	(in millions)

FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2011	\$51	\$51	\$0	\$50	\$0.5
2012	\$52	\$52	\$0	\$53	(\$0.4)
2013	\$56	\$56	\$0	\$55	\$0.7
2014	\$61	\$61	\$0	\$58	\$2.8
2015	\$59	\$59	\$0	\$59	(\$0.2)

Hebrew Rehabilitation Hospital

Boston, MA

At a Glance

TOTAL STAFFED BEDS: 717

% OCCUPANCY: 96.0%

INPATIENT DISCHARGES in FY15: 1,407

PUBLIC PAYER MIX: 84%

TOTAL REVENUE in FY15:\$119,863,000

TAX STATUS: Non-profit

INPATIENT:OUTPATIENT REVENUE in FY15: 97%:3%

CHANGE in OWNERSHIP (FY11-FY15): N/A

Payer Mix

What was the hospital's overall payer mix (gross charges) and how does this hospital compare to the average non-acute hospital's payer mix?

Н	lebrew Re Hospita		Average Non- Acute Hospital		
	16%	Commercial & Other	32%		
	51%	State Programs	25%		
	32%	Medicare and Other Federal Programs	42%		

Percentage calculations may not sum to 100% due to rounding.

	FY11	FY12	FY13	FY14	FY15
Average Length of Stay	165.1	172.5	170.8	171.5	178.5
Inpatient Days	247,779	248,385	243,670	244,093	251,108
Outpatient Visits	36,309	46,552	47,298	50,859	69,299
Net Inpatient Revenue Per Day	\$419	\$422	\$438	\$447	\$451
Net Outpatient Revenue (millions)	\$2.5	\$3.6	\$2.3	\$2.7	\$3.3
Operating Margin	-8.7%	-9.1%	-9.1%	-7.9%	-7.4%
Total Margin	-8.3%	-8.7%	-8.7%	-7.5%	-7.1%

Revenue, Cost, & Profit/Loss (in millions)

FY	Total Revenue	Operating Revenue	Non-Operating Revenue	Costs	Total Profit/Loss
2011	\$113	\$112	\$0	\$122	(\$9.3)
2012	\$117	\$116	\$0	\$127	(\$10.2)
2013	\$115	\$114	\$0	\$125	(\$10.0)
2014	\$116	\$116	\$0	\$125	(\$8.7)
2015	\$120	\$119	\$0	\$128	(\$8.5)